



KAYA LIMITED

Media Release – Q2 FY17

Kaya limited Q2 FY17 results

Consolidated Revenue up by 16%, SSG of 13%

Kaya Limited posted consolidated Revenue from Operations of INR 102.2 crores for the quarter ended 30th September 2016, a growth of 16% (*Same store growth @ 13%*) over corresponding quarter ended 30th September 2015.

India business reported a Revenue growth of 8% and International business delivered growth of 24% respectively.

Consolidated Operating EBIDTA is INR 4.8 crores (5% of Revenue), for the quarter ended 30th September 2016, as compared to INR 3.2 Crores (4% of Revenue), for the corresponding quarter in previous year. The EBIDTA has improved majorly due to reduction in losses in Kaya India for quarter ended 30th September 2016.

Consolidated Profit after Tax for the quarter ended 30th September 2016 is INR 2.7 crores compared to INR 2.6 crores for the corresponding quarter ended 30th September 2015, was impacted due to higher depreciation.

Kaya has launched Hair Care services in 72 clinics and rolled out E Consultation Model across India.

Kaya Limited is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (103 in India and 21 in the Middle East) and product retail format called Kaya Skin Bar (128 in India).

Kaya Skin Clinic, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

For more information, visit www.kaya.in

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